

Outside Sales Associate Wanted

About Us

JETT Pump & Valve, L.L.C. keeps your fluid handling systems running at peak performance! We design, sell, install, repair, and maintain municipal, industrial, commercial, and residential process technology equipment for the water and wastewater treatment industry. *JETT* Pump & Valve, L.L.C. is conveniently located in the Metro-Detroit area, we service all of Southeast Michigan and beyond! We are open Monday – Friday 7:30am – 4:30pm and offer emergency service as well.

About the Job

We are looking for an Outside Sale person to have an assigned territory with an existing customer base that also has numerous potential growth markets as well.

Ideal Candidate

The ideal candidate will have the ability to multi-task, have a hunter mentality and not be afraid to open the next new door. If you have some of the following traits please consider applying:

- Good oral and written communication skills
- Attention to detail with timely follow-up skills
- Professional appearance and behavior
- Solid organizational skills with the ability to prioritize effectively
- Ability to work effectively under pressure and manage multiple assignments simultaneously
- Effective time management skills
- Meet appropriate deadlines, be responsive and accessible
- Accurate and results oriented.
- Basic mechanical or electrical aptitude with the ability to quickly grasp technical information.

Specific Demonstrated Capabilities:

- Proven and progressive sales success
- Ability to negotiate effectively
- Ability to build solid professional relationships
- Proficient in Microsoft Office Suite including Word, Excel, PowerPoint, and Outlook

Educational and Experience Requirements:

- Minimum two years outside sales experience required
- High School diploma or equivalent required.

Candidate MUST be able to pass a drug/ alcohol screening and background check and have a valid Driver's License. The Candidate must be able to maintain the required level of activity to achieve the assigned goals without supervision and be able to communicate effectively with co-workers, management, and customers.

Competitive pay - based on experience - To be discussed at time of interview. 401k MATCH available!
Paid holiday and vacation days after 90 days! Yearly bonuses! Evenings and weekends off!